A large circular graphic in the center of the page shows a map of the world with a dense network of glowing yellow and green lines connecting various points across the continents, representing a complex global supply chain or network. The background of the entire page consists of abstract, overlapping geometric shapes in shades of grey and blue.

**Working with
the world's
most complex
supply chains**

ORACLE

Partner

Who are we?

Flo Group is a leading, global consultancy enabling logistics excellence for some of the world's most complex supply chains. Our team enables the required business and technology change initiatives, delivering roadmaps, solutions and projects that drive optimised logistics performance.

As an employee owned organisation, our people are passionate about what they do, dedicated, and drive on-going value for our clients by solving business and technology challenges.

Logistics experts

We take a holistic approach to logistics, incorporating people, processes, networks and technology. Our solutions are designed to help our clients realise top line business benefits from their initiatives, as well as produce bottom line savings and opportunities for continuous improvement.

Dedicated and experienced partner

Our experience implementing logistics systems for world leading companies has given us unique pan-industry insights and global domain knowledge. Our clients trust us to guide them through the journey of their project; from functional and technical assessment, to onshore and offshore implementation resources, solution accelerators and, in many cases, ongoing application managed services.



Our Services:



Consulting & Advisory

- Future Logistics Operating Model
- Logistics System Assessment
- Logistics Network Optimisation
- Logistics Transformation



Systems Implementation

- Transportation Management (TMS)
- Warehouse Management (WMS)
- Global Trade Management (GTM)
- Order Management Systems
- Analytics Platform
- Integration Solutions
- Offshore Development Factory



Application Managed Services

- 24/7, Follow the sun, Coverage
- 1st, 2nd and 3rd line support
- ITIL compliant

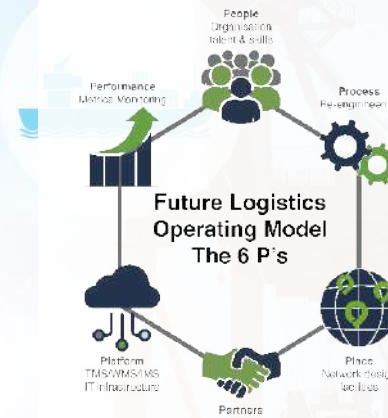


Accelerators

- OTM First
- evolv Applications
- Data Management Services
- Flo Automated Test Services (FLOATS)

Rising customer expectations along with dynamic competition indicate the need for careful planning and proactive management across the supply chain today, as well as a true vision of future best practices, processes and technologies.

Consulting and Advisory



Future Logistics Operating Model - Leverage the most from your logistics solutions. Our 6Ps model of people, process, place, partners, platform and performance identifies a starting point for logistics optimisation.

Logistics Systems Assessment - Technology is vital to enabling logistics operations. We can provide invaluable insight into what would work for you, then model the financial return of any new system to ensure effective investment and fast ROI.

Logistics Network Optimisation - Utilise the data in your systems. We can visualise, plan, measure and optimise your network, identifying the optimal balance of cost to serve and customer service.

Logistics Transformation - Developing future strategies and solution-enabled transformations is only the start of the journey. They need to be implemented. The most successful initiatives are accompanied by the pragmatic operational changes that maximise value and drive logistics excellence.

Experts in Oracle Logistics

Oracle is leading the way in the provision of an integrated set of applications to manage global supply chain operations in the Cloud.

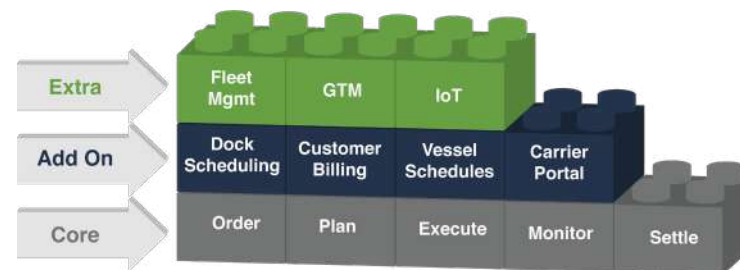
Cloud applications present an opportunity for faster, more agile and easier global deployments. Expensive licenses and prolonged implementation are a thing of the past. The burden of hardware, patching and maintenance is significantly reduced and, importantly users stay on the latest software versions with access to automatic updates.

We work closely with Oracle to enable change and transformation for our clients. To identify business drivers and the rationale for investment in new solutions. By focussing on the business benefits we ensure solutions are configured to meet real needs, beyond a standard requirements list.



OTM First is our proprietary solution template that accelerates Oracle Transportation Management Cloud implementations and reduces the time to value. OTM First contains a fundamental core solution to support all customers. It is easily adjusted to meet specific requirements and fully extensible to deliver the scope of your project.

Alongside the template is a defined process and governance model. With an upfront global design, we start with the end in mind and a detailed understanding of not just system requirements but also business processes and project ROI factors. This means we can get a core live system running, fast, with minimum business disruption and then add to or enhance that solution incrementally.



OTM First has been deployed globally. We are proud, alongside Oracle, to continue to drive innovation around logistics solutions.

ORACLE | Partner

*Leading team to
implement OTM Cloud*

Oracle Solutions

Oracle Transportation Management (OTM)

OTM is designed to support any transportation needs and highly complex requirements globally. Gartner's leading transportation management system, it enables companies to manage their transportation networks globally, minimise freight costs, optimise on-time delivery service levels, support sustainability initiatives, and create flexible transportation business processes within their supply chain networks.

We have unique, pan-industry experience implementing OTM for some of the world's most complex supply chains. Our team of consultants have extensive experience with Oracle and logistics process enhancement.



ORACLE

Partner

Warehouse Management System (WMS)

Implementing a WMS has a significant positive impact on performance with increased staff productivity, volume throughput and customer service levels.

Oracle Warehouse Management Cloud is the industry's leading Cloud-based WMS supporting inventory management, inbound and outbound warehouse processes.

As a certified Oracle WMS Cloud partner, our experienced team have delivered successful WMS projects around the world.

Global Trade Management (GTM)

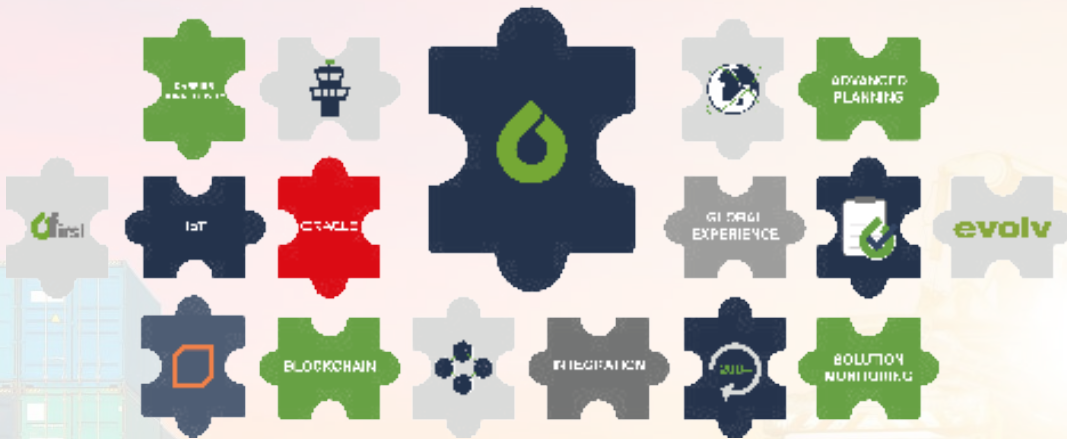
Global trade management covers all aspects of cross-border transactions (import & export) including documentation and declarations, shipment screening and transaction data.

Companies running Oracle GTM Cloud will benefit from automated customs alerts and real-time information on trade regulations and customs declarations.

We have implemented global trade solutions for complex organisations who supply products and services to diverse and remote locations. Helping them reduce the risk of errors and confiscation of goods, whilst improving processing times and avoiding significant penalties.

Partners

At Flo we focus on building optimal solutions that drive value for our clients and we are proud to work closely with strategic technology partners.



The following partners have been selected based on the strength of their solutions and we continue to develop strategic relationships to further our focus on logistics optimisation.



project 44's advanced visibility platform provides real-time tracking and automation for any shipment or mode, empowering companies to ship more efficiently and provide greater customer satisfaction.



CustomsPlus is a Customs Bureau providing solutions to customs issues which reduce costs, delays, and both financial and compliance risks. The offer includes training, consultancy, auditing, customs intelligence and end-to-end automated customs documentation.



Consignor is a leading provider of multi-carrier parcel management technologies. They offer solutions for carrier connectivity, visibility, labels and returns management.



Boxchain is a low-code hybrid application platform enabling users to build and deploy enterprise applications that work seamlessly across web, iOS and android. Boxchain leverages the latest innovations in technology to deliver powerful user experiences.

Application Managed Services



Managed Services

Is your system in the right hands?

Our Managed Services will help take the headache out of managing or extending your logistics applications and infrastructure. By drawing on our knowledge and experience when you need it, we will ensure you get logistics peace of mind. Flo deliver smooth day-to-day operations but that's just the start.

We bring additional value to your business through the methods of our engineers and consultants, our network of partners, best-in-class solutions and tools, and our mantra of continuous improvement. The team at Flo is made up of technical and functional experts who work closely with clients to identify improvement opportunities across their logistics network, systems and processes.



19900+

Tickets resolved
annually



100%

Service Level
Agreements Met



20K

Users Supported
Worldwide

What to expect

- ◊ In-depth solution expertise available 24/7, “follow the sun” incident, problem and change management based on ITIL standards
- ◊ Dedicated team and specialist support for application break fix development
- ◊ Tools to enhance user experience and reduce manual effort
- ◊ Reassurance through agreed SLAs
- ◊ Competitive rates for support during business hours and out of hours, agreed rate card for ad hoc/one-off tasks and projects, a commercial framework to suit both parties



**3rd Party
Support**



Level 3 –
Technical Support, DBA Support, Release and Deployment
Management, Problem and Change Management



Level 2 –
Functional Support (Multilingual)
Incident and Problem Management,
Request Fulfilment



Level 0 –
Super Users assist
with “how to” calls



Accelerators



The importance of testing cannot be understated. Typically, it will account for 35% of total IT spend: during implementation, consume about 50% of the total hours allocated; once live, systems require regular regression testing to validate the impact of updates and enhancements; faster release cycles for Cloud systems accelerate the time-to-value for new features but drive additional testing activities.

The future is automation, in this case, FLOATS - Flo Automated Test Services. Building on our expertise in logistics systems, and leveraging best-in-class technology, we provide companies with fully comprehensive test services covering one or any number of systems.

Approach



1. Build

All existing test documentation will be evaluated and transcribed into a series of templates.



2. Execute

The script's quality will be validated and the solution built will be verified to execute at a technical level



3. Maintain

Scripts will be maintained to ensure that new or incremental changes to the solution are reflected accurately in the tests and data used



Our modular evolv Applications act to vastly improve logistics data management, configuration and security management for Oracle Transportation Management customers. Reducing the time spent on data collection, processing and administration.

Applications

evolv Data Loader

Significantly reduce the effort of loading and managing master data. Benefit from greater visibility and the ability to process and share data amongst different systems for reporting and analytics. Maintain data offline and uploaded directly back into OTM Cloud saving time and resource during the initial set-up and on-going maintenance phases.

evolv User Access Manager

Enhance security and access management whilst reducing user administration.

evolv Configuration Manager

Easily transfer data between TMS environments and move system configurations to new environments for faster setup.

evolv Archiver

Reduce the effort and cost of data storage through data archiving with Archiver.

evolv Cleaner

Cleaner automates the removal of unnecessary or unwanted data across systems, improving efficiency and reducing system downtime.



Where we are



Global reach,
local knowledge



Largest pool of
OTM consultants
worldwide

10+

Many consultants
10+ years industry
experience



Low cost offshore
solution



200+ full cycle
implementations

Why Flo?

Proven Results



Clients save between 5-15% of total logistics costs



Our agile approach leads to rapid and flexible implementation



Offshore capability – competitive pricing and reliable 24/7 support



Experience on over 200 logistics systems implementations

Flo Group works with organisations to drive on-going value by solving complex business and logistics problems. Our team enables the required business and technology change initiatives, delivering roadmaps, solutions and projects that drive optimised logistics performance.

Operating globally, we take a holistic approach to logistics incorporating people, processes, networks and technology. We support industry-leading logistics service providers and clients across sectors including manufacturing, retail, consumer products, defence and energy.

Our solutions, based on industry-leading technology and best practice, are designed to help our clients realise top line business benefits from their logistics initiatives as well as producing bottom line savings and opportunities for continuous improvement.



EMEA
+31 78 369 0535

UK and Ireland
+44 020 3514 7528

Nordics
+46 77 588 8675

Americas
+ 1 (646) 918 1159

India
+91 206 712 0900



flo-group.com



hello@flo-group.com